

Message Text

UNCLASSIFIED

PAGE 01 RIO DE 02198 111342Z
ACTION ARA-14

INFO OCT-01 ISO-00 COME-00 EB-08 /023 W
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R 111133Z MAY 78
FM AMCONSUL RIO DE JANEIRO
TO SECSTATE WASHDC 6213
INFO AMEMBASSY BRASILIA

UNCLAS RIO DE JANEIRO 2198

E. O. 11652: N/A
TAGS: OTRA, EFIN, BR
SUBJ: RAUL DE SANSON PORTELLA VISIT TO WASHINGTON

1. RAUL DE SANSON PORTELLA, DIRECTOR OF EMBRAMEC, PLANS TO VISIT WASHINGTON DURING WEEK OF MAY 22-26, AND HAS ASKED CONGEN TO HELP MAKE APPOINTMENTS FOR HIM WITH THE SMALL BUSINESS ADMINISTRATION. EMBRAMEC, A SUBSIDIARY OF THE BRAZILIAN NATIONAL ECONOMIC DEVELOPMENT BANK (BNDE), OPERATES PROGRAMS SIMILAR TO THOSE OF THE SMALL BUSINESS ADMINISTRATION AND IS INTERESTED IN STUDYING SBA'S METHODS OF OPERATION. PORTELLA IS INTERESTED IN SPEAKING TO SBA OFFICIALS PARTICULARLY ON 1) THE SCOPE OF THEIR PROGRAM, 2) THE TYPES OF LOANS AND OTHER OPERATIONS CONDUCTED BY SBA, AND 3) THE DEGREE OF RISK ASSUMED BY SBA IN FUNDING SMALL AND MEDIUM SIZED FIRMS.

2. REQUEST THAT DESK CONTACT SBA AND SET UP APPOINTMENTS FOR PORTELLA DURING WEEK OF MAY 22-26. PLEASE SEND CONFIRMATION AND NAME OF SBA CONTACT PERSON TO CONGEN RIO BY MAY 18, SO THAT MR. PORTELLA MAY BE ADVISED PRIOR TO DEPARTURE.
DEXTER

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Message Attributes

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